# BOARD OF DIRECTORS

# Officers

Carol Sisco, Ph.D., Chairman Andrew Davis, Vice Chairman Cindy Whittle, Treasurer Anne Harrington, Secretary L.B. (Buck) Buchanan, Chair Emeritus

# Directors

Ted Berkinshaw Agnes Cobbum Derrick Cogburn Jay Fleming Dick Franyo

# STAFF

# Administration

Alice Estrada, President & CEO Mary Ostrye, Administrative Manager Sarah Higgins, Admin & Finance Coordinator

# Development & Marketing

Kelly Swartout, Vice President of Development Lizzie Spokely, Events & Development Coordinator Cassie Weithman, Marketing Director

# Museum

Caitlin Swaim, Curator Chrissy Perry, Archives Specialist Catherine Morrill, Guest Services Coordinator

# Venue

Paige Skrickus, Venue Manager Amber Herr, Venue Associate

# Wilma Lee

Captain Rick Flamand, Lead Captain of Wilma Lee Captain Bill Schneider, Captain of Wilma Lee

Michael Hughes

Steve Picarde

Eric M. Rubin

Frank Thorp

Jack Whitelaw

Ann Schweitzer

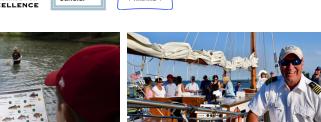
# Education

Megan Fink, Director of Education Kirsten Barbera, School Program Manager Gail Hutchinson, Education Program Coordinator Marco Rojas, Community Program Manager Susan Sanger, Enrichment Program Manager

# Volunteers & Maintenance

Sarah Krizek, Volunteer and Facilities Coordinator Donny Hundley, Maintenance









Income &

Merchandise 1%

2021 Operating Revenue

10% In-kind Special Events

**101,669** explored our Park, programs, exhibits, & community events



Total

Special Eve Investment & Merchan In-kind Total: rogram

General 8 Fundraisir

Program

Source: Audited financial statement for year-end December 31, 2021. ancial statements include all financial activity, both capital and operating activity. Pie charts only show operating activity.

40% of our students are from low-

income families



# 2021 FINANCIAL SNAPSHOT

# 2021 Revenue

Contributions Grants Facility Rental Program Special Events Investment Income	\$880,196 \$1,271,592 \$312,020 \$313,699 \$331,643	27% 39% 10% 10% 10%	
& Merchandise In-kind Total:	\$110,079 \$32,525 \$3,251,754	3% 1% 100%	
2021 Expenses			

Admin g	\$1,440,567 \$181,226 \$171,071 \$1,792,864	80% 10% 10% 1005
	\$1,792,864	1003

# 2021 Operating Expenses ۲0% General & 10% Administrative Fundraising



# ALREPO

# 2022 NUMBERS



and adults have participated in our education programs



96,793 program hours delivered in environmental and maritime education





Dear AMM Community,

THIS YEAR HAS BEEN A REMARKABLE YEAR AT ANNAPOLIS MARITIME MUSEUM & PARK (AMM)! The dedication of President & CEO Alice Estrada, her staff, the volunteers and the generosity of AMM's contributors made the year one for the record books.

Over the past three years AMM has expanded its outreach to the community through its award-winning museum. It has worked to expand environmental education and program outreach. Space for our growing historic collections and archives has been expanded. During this period students and adults became engaged and educated about the heritage of the Chesapeake Bay through lectures, events, and heritage cruises. The Oyster Roast, summer concert series, and the Boatyard Beach Bash entertained the museum's growing membership and introduced new members of the community to our facilities.

# SO WHERE DO WE GO FROM HERE?

Ground will be broken at our Back Creek Campus for a new multi-use pavilion that will serve as a gathering place for events, performances, and weddings. It will be used as an outdoor classroom for the museum's expanding education program and connect the broader community to the natural environment of Back Creek. A pier and

waterside walkway are also planned for Back Creek Campus. Additional funds will be needed to complete this phase. Though funding is being solicited from various private and public sources, we will be asking our membership to generously contribute to the completion of these projects.

# A THANK YOU..

My four-year term as Chairman of the Board is coming to a close. Before I sign off, I want to thank President/ CEO Alice Estrada for her leadership. I could not ask for a better person than Alice and her amazing staff with whom to work. Their dedication and hard work, mixed with enthusiasm and creativity, is the true force that has propelled this museum to where it is. My colleagues on the Board are dedicated to the museum and its mission.

I intend to continue my position as a Board member. I also want to thank our members who are the backbone of AMM for your support. And above all, you have made my experience a pleasure.

Carol B. Sisco, Ph.D. Chairman of the Board



# FAIR WINDS & FOLLOWING SEAS

At the close of 2022, AMM will say farewell to three admirable Board of Directors who are leaving a legacy to AMM.



Ted Berkinshaw's unwavering commitment over the last 10 years has focused on building and growing AMM's education program. He is a true ambassador.



Eric Rubin, long-time Chairman of the Board and Director for 12 years, was instrumental in securing a long-term lease for the Park Campus.



Jack Whitelaw former AMM Treasurer, Vice Chairman and board member for 10 years provided his financial expertise and conservative wisdom.

# **Program Partners**

Anne Arundel County Public Schools Arlington Echo **Charting Careers** Chesapeake Bay Foundation Chesapeake Light Craft Historic Annapolis Howard County Public Schools Marylander Grows Oysters Maryland State Archives Maryland State Arts Council and the Ar in Public Places Commission Thomas C. Price Sea Scout Ship 1959 National Oceanic and Atmospheric Administration Oyster Recovery Partnership University of Maryland College of Information Studies Visit Annapolis Watermark Cruises

# Foundations and Organizations

Annapolis Yacht Club Foundation Baywoods of Annapolis The Keith Campbell Foundation for the Environment Chesapeake Bay Trust Chesapeake Crossroads Heritage Area Community Foundation of Anne Arundel County Deerbrook Charitable Trust Heisman Trust J.M. Kaplan Fund Grayce B. Kerr Fund Kramer-Schaefer Family Fund Maryland Environmental Trust Mathias Family Foundation McCabe-Caeser Family Fund Tighe Merkert & Irene Syrnyk Family Fund Nature Sacred Northrop Grumman Parole Rotary Foundation The Pew Charitable Trusts PNC Foundation Samuels Family Fund Sisco Family Fund

### Government Grants

Arundel Community Developmen Services, Inc. Arts Council of Anne Arundel County City of Annapolis Maryland Department of Housing and Community Development Maryland Department of Natural Resource Maryland Heritage Areas Authority Maryland State Department of Education Maryland State Arts Council Maryland Department of Transportation National Park Service, Chesapeake Office National Oceanic and Atmospheric Administration The North American Association for Environmental Education Queen Anne's County Public Schools

State of Marvland U.S Department of Education, Partnering for Youth Project A to Z

# Corporate Support

Absolute Fire Protection Annapolis Electric Boat Rentals Annapolis Hyundai Annapolis Subaru Annapolis Yacht Sales Bavview Homecare Baywoods Resident Association Bluewater Yacht Sales Boatvard Bar & Grill The Brick Companies Brown Advisory Chesapeake Bay Yacht Charter Clean Advantage Corporation Closet America, Inc.

# VISION

Inspire all communities to cherish our maritime heritage and become lifelong stewards of the Chesapeake Bay.

# **MISSION**

To educate youth and adults about the Annapolis area's rich maritime heritage and the ecology of the Chesapeake Bay through programs, exhibits and community events.

# CORE VALUES

# **Lifelong learning** and education for all.

Stewardship of the Chesapeake Bay and our maritime heritage. **Community** of people who share a passion for our mission. **Partnerships** that extend our reach and expand our impact. **Fun** events that bring our community together





# WILMA LEE

Over **3,800** adults and students boarded the Wilma Lee in 2022 to explore Annapolis and Chesapeake Bay by water. **30%** of our passengers were students who were actively engaged in water quality testing, harvesting oysters, maritime history, and investigating Bay health.



# **ENGAGING EDUCATION**

The Annapolis Maritime Museum & Park's unique and innovative outdoor education program provides a critical component to fulfill the State of Maryland's Environmental Literacy Requirement, as well as for STEM/STEAM-based learning opportunities. The **Education Center** engages thousands of students annually in field trips, summer camps, and specialized programming with the goal of instilling lifelong environmental stewardship and connection to nature.

The summer of 2022, 721 campers enjoyed the quintessential Annapolis experience as they fished, paddled, and explored Back Creek. Campers also set sail aboard AMM's floating classroom, the historic skipjack, Wilma Lee, to dredge oysters, birdwatch, and enjoy the Bay breezes.



# Box of Rain

Thanks to the generosity of donors, the Box of Rain (BOR) Program continues to thrive. The Summer Maritime Program, Navigating TIDES Afterschool Program, and the winter Build-A-Boat Program help under-resourced youth build self-esteem and develop essential life skills that lead to personal growth and positive contributions in the broader community.

This year, the BOR students constructed a gorgeous, functional 12 -foot wood duck kayak and at the same time, built meaningful relationships with one another and their mentors.





New at the Park Campus

Longtime AMM partner, the National Oceanic and Atmospheric Administration (NOAA) Chesapeake Bay Office, donated a historic buoy originally part of the Chesapeake Bay Observing System (CBOS) which is located at the Park Campus.



Upgrades to the Deadrise Pocket Park at AMM's Park Campus include a giant climbable crab sculpture and rustic crab shack where students use their imagination to connect with their local environment and culture without leaving the play area.

# The Pavilion

The Annapolis Maritime Museum & Park plans to break ground on a new 2,600 square foot custom pavilion in December 2022. The pavilion is designed to support compelling, hands-on outdoor education programs

# MUSEUM DEVELOPMENTS

# Library and Collections

AMM leased space adjacent to the Museum to house its library research collections. The additional space allows AMM to: (1) offer the community an in-person access point to the museum's collections, (2) provide collaborative and open workspace for community groups, and (3) outfit a custom oral history recording studio to capture the stories of our community.

For more information on our collections, contact Caitlin Swaim, cswaim@amaritime.org



# Mural

AMM commissioned a one-of-a-kind Chesapeake Bayinspired mural created by local artist, Cindy Fletcher-Holden and funded by the Maryland State Arts Council and the Art in Public Places Commission (AIPPC).

# Oceana Phenomena - A Temporary Exhibit



In collaboration with artist Jane Baldridge and photographer Jay Fleming, AMM hosted a new, temporary exhibit, **Oceana Phenomena** from July through mid-November that focused on the realities of sea level rise.



# AWARDS



Mary Ostrye, AMM's longest standing (17 years) employee was honored by Maryland Nonprofit's Service with Distinction Award in **2022.** Mary's institutional knowledge of the Museum is invaluable. Whether it's squeegeeing flood waters out of the Museum, getting

the HVAC repaired or giving an impromptu tour of the Museum for a prospective bride, Mary jumps in with her disarming, graceful charm.



Mary Ostrye

ADMINISTRATIVE MANAG Annapolis Maritime Museum & Park

Carol Sisco, Ph.D, Chair of AMM's oard of Directors received the 2022 Philanthropist of the Year Award from the Community Foundation of Anne Arundel County. Dr. Sisco has been a

strong advocate in Anne Arundel County through her financial contributions, non-profit leadership, and mentoring of others in the nonprofit arena. She was the lead donor to AMM's Capital Campaign, "Charting a New Course."

For nearly 10 years, AMM has received the Couples' Choice Award from Wedding Wire. Our venue rental revenue is critically important to our operations, contributing greatly to AMM's sustainability.





"This was a perfect venue for our daughter's wedding. It was a unique experience to be able to offer our guests... We heard from so many of our guests how much they enjoyed themselves and what a great place o have a wedding!" Mother of the Bride, June 2022

Maryland Historical Trust presented AMM with the **Excellence in Public Programming Award** for the "Our Changing Waterfront" exhibit that opened to the public in 2021.





# COMMUNITY ENGAGEMENT

The Annapolis Maritime Museum & Park is well-known as a community anchor, a gathering space to engage residents and visitors through events, civic and corporate gatherings, and celebrations that contribute to the community's vitality. Hundreds of people come on foot and by boat weekly to enjoy free public access to the Bay (only 2% of the Chesapeake Bay is accessible to the general public), our beautiful 12-acre Park Campus, and visit the updated, high-tech, nove exhibits that interpret the maritime history of Annapolis. In 2022, we successfully offered the following events:

- 2022 Winter Lecture Series with over **750** life-long learners tuning in<sup>.</sup>
- AMM's popular Oyster Roast and Sock Burning with great music, delicious Chesapeake Bay fare, and **1,200** oyster lovers;
- Engaged well over **10,000** residents, families, and friends during our Tides and Tunes and September Sunsets concert series and
- Sold out our 17th Annual Boatyard Beach Bash which netted over **\$136,000** for the Annapolis Maritime Museum & Park's education program.



# Volunteers

The Annapolis Maritime Museum could not do all we do without the dedicated support of our volunteer corps. In 2022, our volunteers logged in over **5,900** hours (as of October 1, 2022) helping with:

Crewing on Wilma Lee

Museum Docents

Gardening

• Visitor Services

- Archives and Collections
- Education Programs
- Winter Lectures
- Events
- Wooden Boat Crew







# Corporate Support Continued

dwell Banker Realty vington Alsina rironmental Quality Resources enesis of Annapolis Global Event Managemen Greenberg Gibbons Commerci amel Builders, Inc. ammond Wilson Architect annon Armstrong Iomestead Garden orn Point Marina ne J.M. Kaplan Fund JP Morgan Private Bank (appel & Associates (atcef Brothers, Inc ate Hopkins iquified Creative ive! Casino & Hotel Marvland L Investments, Inc. ocal Coast Naryland's Best Agricultur Maryland's Best Seafood 1H Media Strategies Mike's Restaurant & Crabhous organ Stanley he Murray McGehrin Group Vautilus Solar Energy LLC PI Midlantic, Inc. Pittsburgh Foundation ort Annapolis Marina eorge's Beverage Company George S. Rich Foundation ne Rogers-Wilbur Foundation feway Trucking Corporation Time Annapolis arborough Capital Manageme av Schwarz, ABS Architects huyler Line Navigation Compar to Associates inSheet/PropTalk he Snyder-Fryin Group at Morgan Stanley T.R. Sotheby's ompson Creek Window Compan o's Handmade Vodka i State Marine uist olvo Cars Annapolis Vest Marine

# In-Kind Support

nnapolis Canoe and Kaya nnapolis Market House shling Catering Bayside Catering Be My Guest lackwall Hitch BOEN Wines Bowl of Cherries Bread and Butter Kitcher Chesapeake Chefs Chesapeake Light Craft Creative Cuisine Diversified Marine Service/Bay Shore Marin leven Courses Catering Gilbane Building Compar en's Creative Kitchen Jay Fleming Photography en's Creative Kitchen ine 39 Wines ain & Market cGarvev's Japa Vallev Quilt Vaptown Scoop alate Pleasers eserve obert Hall Wines afe Harbor Annapolis hilled Milk orra Wines ited Crane and Riggin RNR 103.1 FM Peffert & Gold