

## VISION

to inspire all communities to cherish our maritime heritage and become lifelong stewards of the Chesapeake Bay.

### BOARD OF DIRECTORS

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Carol Sisco, Ph.D., Chairman  
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Anne Harrington, Secretary  
L.B. (Buck) Buchanan, Chair Emeritus

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Steve Picarde  
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Ann Schweitzer  
Frank Thorp  
Jack Whitelaw  
Kent K. Wilkinson

### ALICE ESTRADA



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Caitlin Swaim, Museum Curator  
Paige Skrickus, Venue Manager  
Rick Flamand, Captain of the Wilma Lee  
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Gail Hutchinson, Program Coordinator  
Kirsten Barbera, School Program Manager  
Marco Rojas, Community Outreach Manager  
Susannah Waldman, Education Program Coordinator  
Davi Contreras, Maintenance/Custodian

### CORE VALUES

**Lifelong learning** and education for all.  
**Stewardship of the Chesapeake Bay** and our maritime heritage.  
**Community** of people who share a passion for our mission.  
**Partnerships** that extend our reach and expand our impact.  
**Fun Events** that bring our community together.

## COMMUNITY ENGAGEMENT

AMM is well-known for its community engagement activities through **events, civic and corporate gatherings, and celebrations** that contribute to the community's vitality. The year 2021 was no exception in bringing our community together to get outdoors and enjoy the backdrop of our treasured Chesapeake Bay. We successfully hosted the following community-driven events:

- Hosted eight speakers, virtually, during our 2021 Winter Lecture Series with over **1,300** life-long learners tuning in;
- Engaged well over **7,000** residents, friends, and families during outdoor summer concert series, Tides & Tunes at the Museum Campus and September Sunsets at the Park Campus; and
- Sold out our 16<sup>th</sup> Annual Boatyard Beach Bash which netted **\$135,000** for the Annapolis Maritime Museum & Park's education program.



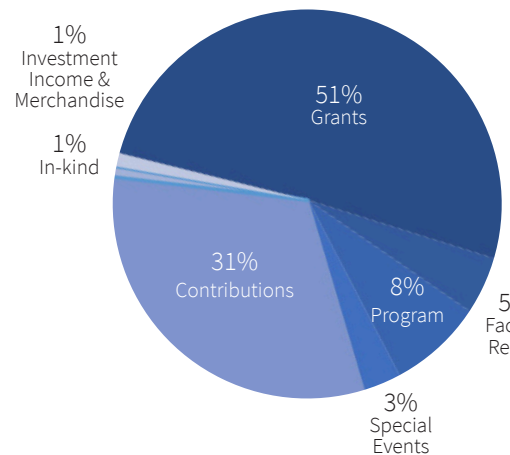
The Annapolis Maritime Museum could not do all we do without the dedicated support of our volunteer corps. In 2021, our volunteers logged in over 5,000 hours (as of October 31, 2021), helping with:

- archives and collections
- museum docents
- education programs
- gardening
- winter lectures
- office support
- events
- visitor services
- boat maintenance and woodworking



## FINANCIAL SNAPSHOT

### 2020 OPERATING REVENUE



### 2020 REVENUE

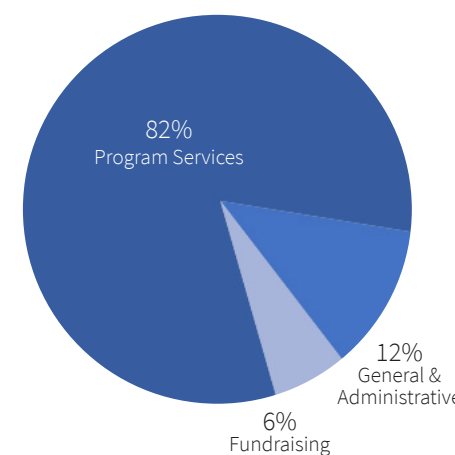
Contributions	\$554,388	31%
Grants	\$895,782	51%
Facility Rental	\$83,563	5%
Program	\$136,444	8%
Special Events	\$53,887	3%
Investment Income & Merchandise	\$15,275	1%
In-kind	\$19,540	1%
Total:	\$1,757,879	100%

### 2020 EXPENSES

Program	\$1,058,543	82%
General & Admin	\$155,193	12%
Fundraising	\$83,470	6%
Total:	\$1,297,206	100%

Source: Audited financial statement for year-end December 31, 2020. Financial statements include all financial activity, both capital and operating activity. Pie charts only show operating activity.

### 2020 OPERATING EXPENSES



### CORPORATE SUPPORT

Absolute Fire Protection  
Annapolis Electric Boat Rentals  
Annapolis Subaru  
Annapolis Yacht Sales  
Bayview Homecare  
Baywoods Resident Association  
BGE, An Exelon Company  
Boatyard Bar & Grill  
Brown Advisory  
Cadia  
Clark Construction  
Clean Choice Energy  
Delta Installation Group  
Devils Backbone Brewing Co.  
Don Julio Tequila

Genesis of Annapolis  
Hamel Builders, Inc.  
Hammond Wilson Architects  
Harbo of America  
Homestead Gardens  
The J.M. Kaplan Fund  
JP Morgan Private Bank  
Kappel & Associates  
Katceff Brothers, Inc.  
Kate Hopkins  
Klaassen Family Private Foundation  
LL Investments, Inc.  
Maryland Live Casino  
MH Media Strategies  
Mike's Bar & Crabhouse  
Pollin Group

Port Annapolis Marina  
George S. Rich Foundation  
The Rogers-Wilbur Foundation  
Safeway Trucking Corporation  
Sisco Associates  
T.T.R. Satchels  
Tito's Handmade Vodka  
Thompson Creek Window Company  
Truist  
Volvo Cars Annapolis

### IN-KIND SUPPORT

Bayside Catering  
Bowl of Cherries  
Bread and Butter Kitchen  
Capital Gazette  
Chesapeake Light Craft

Eleven Course Catering  
Eye on Annapolis  
George's Mixes  
John Goode  
Ken's Creative Kitchen  
Jay Fleming Photography  
Jimmy Johns  
Maggiano's Little Italy  
Main & Market  
Palate Pleasers  
Papa John's Pizza  
Rise Up Coffee  
Spilled Milk  
SpinSheet/PropTalk  
United Crane and Rigging  
WRNR 103.1 FM  
Zeffert & Gold

## MISSION

to educate youth and adults about the Annapolis area's rich maritime heritage and the ecology of the Chesapeake Bay through programs, exhibits and community events.

### FROM OUR CHAIRMAN

### CAROL SISCO, PH.D.

Dear AMM Community,

A year ago amidst the COVID crisis I boasted that "next year our vision for the Annapolis Maritime Museum and Park would **COME ALIVE**"...

### AND IT DID.

AMM not only re-opened its doors in April 2021 with state-of-the-art interactive exhibits, but held its annual adult education lecture series, summer camp, and engaged nearly 10,000 students in its education programs. Summer concerts had record attendance and the annual Beach Bash was absolute magic.

While continuing to weather the pandemic and despite the recent flooding of the Museum, the staff has been dedicated and focused on providing new opportunities to educate, engage, and explore the maritime history of our region. In 2022, a thriving archival library with oral histories, films, and photography, will be re-housed in an outer building of the main campus. This facility will portray the richness and diversity of the people and the culture of our peninsula.

The success of the museum rests on many shoulders. I am proud to report that with the dedication and generosity of our donors and the Board of Directors, AMM has completed the museum installation phase and has shifted to the second phase of the Park renovation. A multi-use pavilion, a science lab, and additional education classrooms are planned at the Park, as well as a boardwalk that will connect to a pier. A workout, walking trail also encircles the water tower trail.

The invaluable leadership of President/CEO Alice Estrada, her talented and hardworking team, and the committed volunteers who have dedicated their time and talents to keep the museum open to the public have been remarkable. Captain Rick and the Wilma Lee crew continue to draw crowds wherever present.

The words that resonate most regarding the 2022 Annapolis Maritime Museum and Park are:  
**ENGAGE** in everything that our wonderful Museum and Park offer.  
**EXPLORE** and soak in the beauty of the Chesapeake Bay on the Wilma Lee.  
**EDUCATE** you and your family about the diverse history and people who have shaped our area.

I look forward to seeing you and at our special Museum and Park,

Thank you for your continuing support,

**CAROL B. SISCO, PH.D.**  
Chairman of the Board

### 2021 NUMBERS

**53,395** explored our Park, programs, exhibits, & community events

**40%** of our students are from low-income families

**7,996** youth and adults have participated in our education programs

**17,718** program hours delivered in environmental and maritime education





## STRATEGIC PRIORITIES AND ACCOMPLISHMENTS

In 2019, the Annapolis Maritime Museum & Park embarked on a two-phased capital campaign, **Charting Our New Course**, led by chairman and lead donor, Carol Sisco, to improve and expand our facilities to meet the growing demand for our programs. AMM completed the first phase of the fundraising initiative for the capital campaign, raising more than **\$3.2 million** through generous contributions from individuals, corporations, foundations, and grants. Listed below are the projects that have been funded.

### NEW MUSEUM EXHIBITS, OUR CHANGING WATERFRONT

Upgraded to a state-of-the-art, high-tech gallery of exhibits divided into three thematic sections: **Bay Health, Oyster Economy, and Annapolis Waters.**

### DEEP-WATER DOCK & BOARDWALK ACCESS

The new deep-water dock will be the home to the *Wilma Lee* skipjack. The **new dock** improves public and student accessibility to the Bay and provides an immersive experience for students to explore their natural environment through hands-on activities like dissecting oysters, measuring water quality, and fishing. This new dock will also provide a safe harbor for *Wilma Lee* during inclement weather. A **boardwalk** will be installed leading from the Education Center to the deep-water dock to provide a safe walkway to board the *Wilma Lee* and access to the Park from visiting vessels.

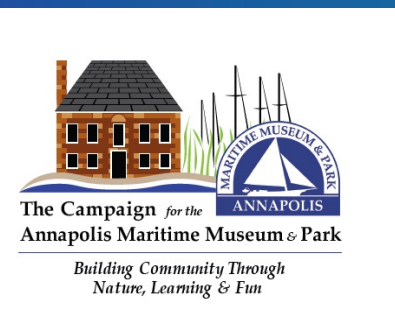
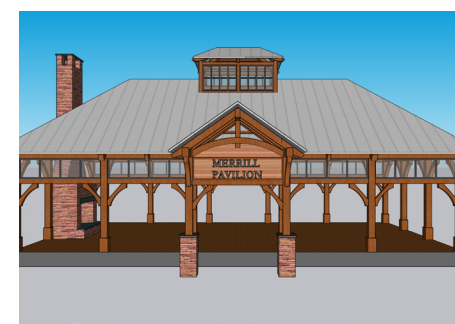


**PAVILION:** A pavilion, named in honor of the **Merrill Family**, will serve as a venue for year-round special events and outdoor classes, serving up to 150 people. The **Merrill Pavilion** is scheduled to be completed in **2023**.



### STORMWATER MANAGEMENT PROJECT AT THE PARK CAMPUS

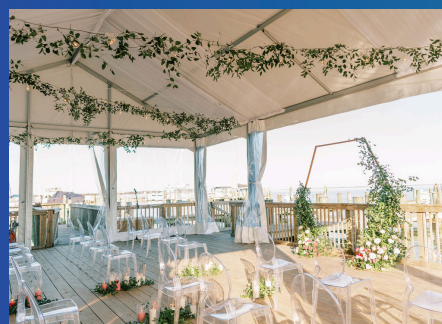
AMM undertook a major water quality improvement project to **address flooding and stormwater issues** in the plaza area at the main entrance to the Education Center. Funded by MD DNR, the area will be planted with native vegetation and will allow for seasonally wet vernal pools that are used for education. **This project significantly improves the collection, speed, and filtration capacity of stormwater runoff.**



With the first phase of our fundraising initiative completed, we are now well-positioned to continue to our next strategic goal: Expansion of the Education Center at AMM's Ellen O. Moyer Nature Park. We are finalizing our plans and will be rolling them out soon.



**VENUE**  
Our venue rental program is critically important to our revenue streams and contributes greatly to the AMM's sustainability.



*"AMM was AMM-azing! We picked AMM knowing it could handle anything and everything our COVID-era wedding might become, and it totally came through. It's beautiful, incredibly flexible space both indoor and out. AMM has done a great job with the barge house renovation, the museum is incredible, and I can't wait to go back."*

Lauren, married on 5/15/21



## WELCOME TO

## OUR CHANGING WATERFRONT

On April 23, 2021, the Annapolis Maritime Museum & Park (AMM) hosted a ribbon-cutting ceremony to kick off the grand re-opening of the Museum's newest exhibit, *Our Changing Waterfront*. The Museum closed on December 30, 2019, for extensive exhibit hall renovations. The state-of-the-art museum exhibits were completed in 2020, but due to the COVID-19 pandemic, the opening was delayed. The total renovation cost of the re-imagined exhibits was nearly \$1,000,000, secured from a number of funding sources. The Museum has over 20 exhibits that are divided into three thematic sections: Bay Health, Oyster Economy and History, and Annapolis Waters. Our new exhibits are attracting local residents as well as visitors from around the world, increasing our visitation rate by 38% since 2019.

### CHARTING OUR NEW COURSE PHASE I DONORS

Steve Ames  
Arts Council of Anne Arundel County  
Tara Balfe-Clifford  
Ted and Georgie Berkinshaw  
BGE, an Exelon Company  
Boardyard Bar & Grill

John Brock  
Buck and Marsha Buchanan  
Pete and Jane Chambliss  
City of Annapolis  
Agnes and Craig Cobburn  
Chris and Susan Colle  
Andrew and Margaret Davis  
Chip DiPaula, in Honor of Dick Franyo  
Eastport Civic Association  
Alice Estrada

The Richard Franyo Family  
Bob and Chris Friend  
Phil Goodman  
K.C. and Laura Guernsey  
Hannon Armstrong  
Anne Harrington and William Storey  
Henry A. Jordan  
Douglas Lashley in Memory of Nancy Lashley  
Daniel Lederberg  
Lucie Lehmann

State of Maryland  
Maryland Department of Natural Resources  
Maryland Heritage Areas Authority  
Maryland State Highway Administration  
Clayton and Lisa McCarl, in Honor of  
Sunny and Anne Smith  
The Merrill Foundation  
National Park Service  
National Oceanic and Atmospheric Administration

Nature Sacred  
National Trust for Historic Preservation  
Steve and Georgia Picarde  
Remember, Inc.  
Elizabeth Rossman  
Eric and Shelley Rubin  
Michael Saylor  
Guy Schaffer, in Memory of The Honorable  
Federal Judge and Environmentalist  
Mark and Ann Schweitzer

Carol B. Sisco  
Bob and Claire Smith  
Mary Smith  
Frank and Tammy Thorp  
Jack and Sue Whitelaw  
A.J. and Cindy Whittle  
Kent and Carol Wilkinson  
Jeannie Zajac

CHESAPEAKE BAY ECOLOGY



The Bay Then and Now Aquarium



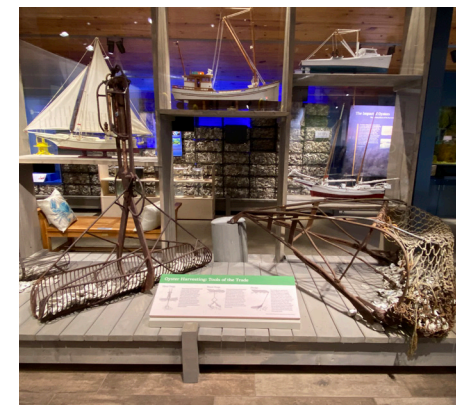
The Oyster Shack



Virtual Reality Boat



Our Watershed



Tools of the Trade



Historic Maritime Figures of Annapolis



Oyster Ecology & Biology



Oyster Cuisine



Annapolis Harbor Panel

## ENGAGING EDUCATION

The Annapolis Maritime Museum & Park's unique and innovative outdoor education programs connect students to our treasured Chesapeake Bay's history, ecology, and culture, inspiring them to establish strong environmental values, and connect them to where they live. AMM's education programs survived and in some cases thrived in 2020 and 2021 despite the COVID-19 pandemic.



Education staff have implemented and **adapted virtual learning experiences** by having a variety of resources accessible on our online portal, and continued with in-person learning following strict COVID-19 guidelines from the State of Maryland.



**Summer camps** soared this year educating 580 students in 16 weeks, a record season for campers.



**Story-Tide** was introduced this fall for toddlers through Pre-K. AMM partners with the Annapolis-Neck Library to encourage reading and social interaction amongst our youngest mariners. Books are based on maritime and the environment.



### BOX OF RAIN

Thanks to the support and generosity of donors, the Box of Rain (BOR) program continues to grow. These maritime and after-school programs help underserved youth build self-esteem, develop life skills and earn a sense of accomplishment that leads to positive contributions to the community.

To fully maximize our program, we found that transportation was a huge impediment for participation. In 2021, through the generosity of many donors, AMM invested in a 15 passenger van which has been a tremendous asset to our Box of Rain programming reducing the transportation barrier.

AMM is proud to announce that **three students** who have grown up in the Box of Rain program will graduate from Annapolis High School this year and **will begin college in 2022**. They have all served as a junior or senior counselor in our summer camp, as great role models for the younger campers.



Asia Jones Malcom Leigh Joniece Pitts

### WILMA LEE

Over 3,800 adults and students boarded the *Wilma Lee* and 2021 to explore Annapolis and the Chesapeake Bay. Passengers on our adult cruises learned about the City of Annapolis and the Bay ecology and students were actively engaged in conducting water quality testing, investigating Bay animals, maritime history, and STEAM concepts.

### PROGRAM PARTNERS

American University  
Anne Arundel Head Start  
Anne Arundel County Public Schools  
Arlington Echo  
Boys and Girls Club  
Charting Careers  
Chesapeake Bay Foundation  
Chesapeake Bay Lightcraft  
Eastport-Annapolis Neck Library  
Jay Fleming Photography  
Historic Annapolis  
Howard County Public Schools  
Maryland Department of Natural Resources  
Maryland State Archives  
National Oceanic and Atmospheric Administration  
National Park Service  
Oyster Recovery Program  
Seafarers Yacht Club  
Seeds4Success  
University of Maryland  
U.S. Lighthouse Society  
Watermark Cruises

### FOUNDATIONS & ORGANIZATIONS

21st Century Foundation  
Arts Council of Anne Arundel County  
Anne Arundel Community Development Services  
Annapolis Rotary Club  
Annapolis Yacht Club Foundation  
Baywoods of Annapolis  
Chesapeake Bay Trust  
Clearshark Charitable Foundation  
Community Foundation of Anne Arundel County  
Eastport Civic Association  
Four Rivers: Heritage Area  
Heisman Trophy Trust  
Jerome and Grace Murray Foundation  
Kramer-Schaefer Family Fund  
Tighe Merkert & Irene Syrnky Family Fund  
Nature Sacred  
Northrop Grumman Foundation  
Parole Rotary Club  
The D. Roger Picard Deserving Children's Fund  
PNC Foundation  
Sisco Family Fund  
Winifred M. Gordon Foundation

### GOVERNMENT GRANTS

City of Annapolis  
Maryland Department of Natural Resources  
Maryland Heritage Areas Authority  
Maryland State Aided Institutions  
Maryland State Arts Council  
National Park Service

