Dear AMM Community,

A year ago amidst the COVID crisis, I boasted that “next year our vision for the Annapolis Maritime Museum and Park would COME ALIVE”...

AND IT DID.

AMM not only re-opened its doors in April 2021 with state-of-the-art interactive exhibits, but held its annual adult education lecture series, summer camp, and engaged nearly 10,000 students in its education programs. Summer concerts had record attendance and the annual Beach Bash was absolute magic.

While continuing to weather the pandemic and despite the recent flooding of the Museum, the staff has been dedicated and focused on providing new opportunities to educate, engage, and explore the maritime history of our region. In 2022, a thriving archival library with oral histories, films, and photography, will be re-housed in an outer building of the main campus. This facility will portray the richness and diversity of the people and the culture of our peninsula.

The success of the museum rests on many shoulders. I am proud to report that with the dedication and generosity of our donors and the Board of Directors, AMM has completed the museum installation phase and has shifted to the second phase of the Park renovation. A multi-use pavilion, a science lab, and additional education classrooms are planned at the Park, as well as a boardwalk that will connect to a pier. A workout, walking trail also encircles the water tower trail.

The invaluable leadership of President/CEO Alice Estrada, her talented and hardworking team, and the committed volunteers who have dedicated their time and talents to keep the museum open to the public have been remarkable. Captain Rick and the Wilma Lee crew continue to draw crowds wherever present.

The words that resonate most regarding the 2022 Annapolis Maritime Museum and Park are:
ENGAGE in everything that our wonderful Museum and Park offer.
EXPLORE and soak in the beauty of the Chesapeake Bay on the Wilma Lee.
EDUCATE you and your family about the diverse history and people who have shaped our area.

I look forward to seeing you and at our special Museum and Park,

Thank you for your continuing support,

CAROL B. SISCO, PH.D.
Chairman of the Board
VISION

to inspire all communities to cherish our maritime heritage and become lifelong stewards of the Chesapeake Bay.

BOARD OF DIRECTORS

OFFICERS
Carol Sisco, Ph.D., Chairman
Andrew Davis, Vice Chairman
Cindy Whittie, Treasurer
Anne Harrington, Secretary
L.B. (Buck) Buchanan, Chair Emeritus

DIRECTORS
Ted Berkinshaw
Agnes Cobbum
Derrick Cogburn
Jay Fleming
Dick Franyo
Michael Hughes

STAFF
Alice Estrada, President/CEO
Mary Ostrye, Administrative Manager
Kelly Swartout, Director of Development
Caitlin Swan, Museum Curator
Paige Skrickus, Venue Manager
Rick Flamand, Captain of the Wilma Lee
Kait Dawson, Communications & Marketing Manager
Chrissy Perry, Archives Specialist
Lizzie Hall, Development Coordinator
Sarah Krizek, Volunteer Coordinator
Tracey Neikirk, Museum Operations Coordinator
Gail Hutchinson, Program Coordinator
Kirsten Barbera, School Program Manager
Marco Rojas, Community Outreach Manager
Susannah Waldman, Education Program Coordinator
Davi Contreras, Maintenance/Custodian

ALICE
ESTRADA

CORE VALUES
Lifelong learning and education for all. Stewardship of the Chesapeake Bay and our maritime heritage. Community of people who share a passion for our mission. Partnerships that extend our reach and expand our impact. Fun Events that bring our community together.
STRATEGIC PRIORITIES AND ACCOMPLISHMENTS

In 2019, the Annapolis Maritime Museum & Park embarked on a two-phased capital campaign, Charting Our New Course, led by chairman and lead donor, Carol Sisco, to improve and expand our facilities to meet the growing demand for our programs. AMM completed the first phase of the fundraising initiative for the capital campaign, raising more than $3.2 million through generous contributions from individuals, corporations, foundations, and grants. Listed below are the projects that have been funded.

NEW MUSEUM EXHIBITS, OUR CHANGING WATERFRONT
Upgraded to a state-of-the-art, high-tech gallery of exhibits divided into three thematic sections: Bay Health, Oyster Economy, and Annapolis Waters.

DEEP-WATER DOCK & BOARDWALK ACCESS
The new deep-water dock will be the home to the Wilma Lee skipjack. The new dock improves public and student accessibility to the Bay and provides an immersive experience for students to explore their natural environment through hands-on activities like dissecting oysters, measuring water quality, and fishing. This new dock will also provide a safe harbor for Wilma Lee during inclement weather. A boardwalk will be installed leading from the Education Center to the deep-water dock to provide a safe walkway to board the Wilma Lee and access to the Park from visiting vessels.

RESTORED NATURE TRAILS
The Park’s inner-looped trail system was resurfaced with clamshells (sourced through sustainable harvest) to clearly mark the trails and to give the Park a pleasing aesthetic look. Shells are environmentally friendly, providing an excellent drainage system, filtering water into the ground. Additionally, shells are a natural material that benefits the ground below as they decompose.

SIGNAGE
Signage was partially completed in 2021 with the installation of the Annapolis Maritime Museum & Park sign at the Park to mark the entrance. Secondary signage is planned to help visitors navigate the Park. Additionally, new signage was installed throughout Museum Campus for parking and docking.

STORMWATER MANAGEMENT PROJECT AT THE PARK CAMPUS
AMM undertook a major water quality improvement project to address flooding and stormwater issues in the plaza area at the main entrance to the Education Center. Funded by MD DNR, the area will be planted with native vegetation and will allow for seasonally wet vernal pools that are used for education. This project significantly improves the collection, speed, and filtration capacity of stormwater runoff.

PAVILION: A pavilion, named in honor of the Merrill Family, will serve as a venue for year-round special events and outdoor classes, serving up to 150 people. The Merrill Pavilion is scheduled to be completed in 2023.

With the first phase of our fundraising initiative completed, we are now well-positioned to continue to our next strategic goal: Expansion of the Education Center at AMM’s Ellen O. Moyer Nature Park. We are finalizing our plans and will begin rolling them out soon.

VENUE
Our venue rental program is critically important to our revenue streams and contributes greatly to the AMM’s sustainability.

“AMM was AMM-azing! We picked AMM knowing it could handle anything and everything our COVID-era wedding might become, and it totally came through. It’s beautiful, incredibly flexible space both indoor and out. AMM has done a great job with the barge house renovation, the museum is incredible, and I can’t wait to go back.”

Lauren, married on 5/15/21
Welcome to

Our Changing Waterfront

On April 23, 2021, the Annapolis Maritime Museum & Park (AMM) hosted a ribbon-cutting ceremony to kick off the grand re-opening of the Museum’s newest exhibit, Our Changing Waterfront. The Museum closed on December 30, 2019, for extensive exhibit hall renovations. The state-of-the-art museum exhibits were completed in 2020, but due to the COVID-19 pandemic, the opening was delayed. The total renovation cost of the re-imagined exhibits was nearly $1,000,000, secured from a number of funding sources. The Museum has over 20 exhibits that are divided into three thematic sections: Bay Health, Oyster Economy and History, and Annapolis Waters. Our new exhibits are attracting local residents as well as visitors from around the world, increasing our visitation rate by 38% since 2019.

Charting Our New Course

Phase I Donors

Steve Armes
Arts Council of Anne Arundel County
Tara Baier-Clifford
Ted and Georgie Berkshin
BGE, an Exelon Company
Boardyard Bar & Grill

John Brock
Buck and Marsha Buchanan
Pete and Jane Chambliss
City of Annapolis
Agnes and Craig Coburn
Chris and Susan Corle
Andrew and Margaret Davis
Chip DiPau, in Honor of Dick Franyo
Eastport Civic Association
Alice Estrada

The Richard Franyo Family
Bob and Chris Friend
Phil Goodman
K.C. and Laura Guernsey
Hannon Armstrong
Anne Harrington and William Storey
Henry A. Jordan
Douglas Lashley in Memory of Nancy Lashley
Daniel Lederberg
Lucie Lehmann
The Annapolis Maritime Museum & Park’s unique and innovative outdoor education programs connect students to our treasured Chesapeake Bay’s history, ecology, and culture, inspiring them to establish strong environmental values, and connect them to where they live. AMM’s education programs survived and in some cases thrived in 2020 and 2021 despite the COVID-19 pandemic.

**BOX OF RAIN**
Thanks to the support and generosity of donors, the Box of Rain (BOR) program continues to grow. These maritime and after-school programs help underserved youth build self-esteem, develop life skills and earn a sense of accomplishment that leads to positive contributions to the community.

To fully maximize our program, we found that transportation was a huge impediment for participation. In 2021, through the generosity of many donors, AMM invested in a 15 passenger van which has been a tremendous asset to our Box of Rain programming reducing the transportation barrier.

AMM is proud to announce that three students who have grown up in the Box of Rain program will graduate from Annapolis High School this year and **will begin college in 2022**. They have all served as a junior or senior counselor in our summer camp, as great role models for the younger campers.

**Summer camps** soared this year educating 580 students in 16 weeks, a record season for campers.

**Story-Tide** was introduced this fall for toddlers through Pre-K. AMM partners with the Annapolis-Neck Library to encourage reading and social interaction amongst our youngest mariners. Books are based on maritime and the environment.

**WILMA LEE**
Over 3,800 adults and students boarded the Wilma Lee in 2021 to explore Annapolis and the Chesapeake Bay. Passengers on our adult cruises learned about the City of Annapolis and the Bay ecology and students were actively engaged in conducting water quality testing, investigating Bay animals, maritime history, and STEAM concepts.
COMMUNITY ENGAGEMENT

AMM is well-known for its community engagement activities through events, civic and corporate gatherings, and celebrations that contribute to the community’s vitality. The year 2021 was no exception in bringing our community together to get outdoors and enjoy the backdrop of our treasured Chesapeake Bay. We successfully hosted the following community-driven events:

- Hosted eight speakers, virtually, during our 2021 Winter Lecture Series with over 1,300 life-long learners tuning in;
- Engaged well over 7,000 residents, friends, and families during outdoor summer concert series, Tides & Tunes at the Museum Campus and September Sunsets at the Park Campus; and
- Sold out our 16th Annual Boatyard Beach Bash, which netted $135,000 for the Annapolis Maritime Museum & Park’s education program.

The Annapolis Maritime Museum could not do all we do without the dedicated support of our volunteer corps. In 2021, our volunteers logged in over 5,000 hours (as of October 31, 2021), helping with:

- archives and collections
- museum docents
- education programs
- gardening
- office support
- visitor services

FINANCIAL SNAPSHOT

2020 OPERATING REVENUE

| Contribution | 51% |
| In-kind     | 5%  |
| Program     | 31% |
| Special Events | 8% |

2020 REVENUE

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<th>Source</th>
<th>Amount</th>
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<tr>
<td>Contributions</td>
<td>$553,388</td>
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<tr>
<td>Grants</td>
<td>$895,782</td>
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<td>Facility Rental Program</td>
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<td>Special Events</td>
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<td>In-kind</td>
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2020 EXPENSES

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Source: Audited financial statement for year ending December 31, 2020. Financial statements include all financial activity, both capital and operating activity. Pie charts only show operating activity.

CORPORATE SUPPORT

Absolute Fire Protection
Annapolis Electric Boat Rentals
Annapolis Subaru
Annapolis Yacht Sales
Bayview Homecare
Baywoods Associates
BGE, An Exelon Company
Boatyard Bar & Grill
Brown Advisory
Cadia
Clark Construction
Clean Choice Energy
Delta Installation Group
Devils Backbone Brewing Co.
Don Julio Tequila

Genesis of Annapolis
Hammond Wilson Architects
Harbors of America
Homestead Gardens
The J.M. Kaplan Fund
JP Morgan Private Bank
Kappel & Associates
Kacef Brothers, Inc.
Kate Hopkins
Klassen Family Private Foundation
LL Investments, Inc.
Maryland Live Casino
MH Media Strategies
Mike’s Bar & Crabhouse
Pollin Group

Port Annapolis Marina
George S. Rich Foundation
The Rogers-Wilbur Foundation
Safeway Trucking Corporation
Sisco Associates
T.T.R. Sotheby’s
Tito’s Handmade Vodka
Thompson Creek Window Company
Trust
Volvo Cars Annapolis

IN-KIND SUPPORT

Bayside Catering
Bowl of Cherries
Bread and Butter Kitchen
Capital Gazette
Chesapeake Light Craft

Eleven Course Catering
Eye on Annapolis
George’s Mikes
John Goode
Ken’s Creative Kitchen
Jay Fleming Photography
Jimmy Johns
Maggiano’s Little Italy
Main & Market
Palate Pleasers
Papa John’s Pizza
Rise Up Coffee
Spilled Milk
SpinSheet/PropTalk
United Crane and Rigging
WRNR 103.1 FM
Zeffert & Gold