2017-2018 ANNUAL REPORT

Charting a Course for the Future
Memories and Connections

AMM continues to serve as a community anchor for special events and a place where memories are made. From first dances at weddings to 10 consecutive weeks of dancing nights away at AMM’s Summer Concert Series, the Museum and Park remains a beloved gathering place for the entire Annapolis community.

The Park Campus welcomed Eco-Goats and hosted the first September Sunset Concert Series with a waterfront backdrop.

An authentic and unique Annapolis tradition:
The Annual Annapolis Oyster Roast & Sock Burning

It’s the first of the season, at the Spring equinox,
A rightful tradition to burn all our socks.
Goodbye to winter, only deck shoes we wear!
Though the socks we are burning leave a stink in the air!

“Our small aquarium to its oyster shells, and its sailboat outside to the breathtaking views from the dock, this venue was perfect and fit with historic Annapolis so well.” Groom, July 2018

The Keel of the Museum

Our inspirational and hard-working volunteers continue to be the heart of our organization. Their selflessness, time and talent are the engine behind the Museum’s daily operations, programs and events.

Maritime Traditions

An authentic and unique Annapolis tradition:
The Annual Annapolis Oyster Roast & Sock Burning

241 Volunteers and 6000 Volunteer Hours

An average of 500 people attend each summer concert
30% increase in winter lecture series attendance since 2016
5th consecutive year WeddingWire’s couple’s choice award

Park Campus September Sunsets Series
The Annapolis Maritime Museum and Park educates youth and adults about the Annapolis area's rich maritime heritage and the ecology of the Chesapeake Bay through programs, exhibits and community events.

Each BOR youth received over 100 hours annually of maritime-themed instruction and mentorship.

Built in 1875 and now a National Historic Landmark, Thomas Point Shoal Lighthouse is the last “intact” lighthouse of its kind left in its original location. The lighthouse has been beautifully restored by the U.S. Lighthouse Society; interior tours are offered in partnership with AMM.

From Our Chairman

Dear AMM Community,

2018 has truly been a landmark year in the Museum's history. From the addition of the skipjack Wilma Lee, to the newly refurbished Education Center at the Ellen O. Moyer Nature Park, the Annapolis Maritime Museum and Park (AMM) has made great strides in the significant expansion of its programs and positive impact on the community.

AMM’s education programs expanded to 10,000 participants, and this year marked the merger of the Box of Rain (BOR) programs. Additionally, we added Jay Fleming’s photographic exhibit on Bay ecology and today’s watermen.

Above all, we could not preserve the maritime heritage that forms the cultural foundation of Annapolis without your support.

Whatever you love about Annapolis and the Chesapeake Bay region, we hope you find some elements of these experiences reflected in the Museum. Thanks to you -- our donors, volunteers, and partners -- we are charting a bold new course for the future of AMM.

I appreciate your continued investment in AMM, and I look forward to seeing you at the Museum and Park in 2019.

Thank you again,
Carol B. Sisco, Ph.D.
Chairman of the Board

Our Mission

In July, AMM merged with Box of Rain and assumed their maritime programs under the AMM umbrella. This successful and long-standing nonprofit focused on serving kids living in public and subsidized housing. This partnership provides the opportunity for AMM to serve the same local children year after year, creating a lifelong connection to the maritime fabric of our community.

A Beacon

Built in 1875 and now a National Historic Landmark, Thomas Point Shoal Lighthouse is the last “intact” lighthouse of its kind left in its original location. The lighthouse has been beautifully restored by the U.S. Lighthouse Society; interior tours are offered in partnership with AMM.
This year, a major milestone in the life of the Museum was reached with the acquisition of our very own skipjack, the Wilma Lee. AMM’s skipjack was welcomed home in the summer with a signal canon firing shots to officially announce the arrival to a cheering crowd.

The Wilma Lee is listed on the National Register of Historic Places. The skipjack is a quintessential symbol of the region’s maritime heritage. After refurbishment in the months ahead, this iconic vessel will elevate AMM’s programs to a new level.

“We look forward to seeing students and museum visitors aboard the Wilma Lee. Our education programs and exhibits have always been hands-on, but what an authentic experience it will be to really show people what it was like to work in the oyster industry 80 years ago.”

- Alice Estrada, Executive Director
Because of your ongoing support, AMM’s newly acquired Park Campus began full operations in 2018. After tremendous improvements to the campus grounds, the Park now permanently houses the Education Center. With a new patio and a third classroom to accommodate more students, the year-round impact of the Museum’s education programs has now reached 10,000 participants per year.

This year AMM expanded its signature Oyster Education Program to six Anne Arundel County middle schools, seeing 1500 students with each student receiving six hours of science and environmental literacy lessons. In partnership with Watermark and Chesapeake Bay Trust, this expansive program includes an oyster dissection, interview with a working waterman and a boat ride to plant oyster spat on a sanctuary reef.

Additional expansion includes:
- Little Skipjacks – Pre-K students use their senses to explore, touch, and observe live Bay animals.
- Chesapeake Champions – Second graders go seining, conduct experiments, grow and plant Bay grasses.
- Summer Camps – Campers develop their connection to the natural world as they investigate 12 wooded acres, a secluded cove and nature trails.

“Little Skipjacks” grew 30%, expanded to include local Head Start programs.

“...He especially loved the time by the water catching crabs and fish. He also really enjoyed the painting and the hike. He will 100% be back next summer.”
Summer Camper Parent
### Donors $500 & Above

- **Anonymous (2)**
- **Ted and George Berkshres**
- **Frank and Pam Cahoct**
- **Andrew Davis**
- **Dick Frazier**
- **Philip Goodman**
- **Phil Gibbs**
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- **Steve Pinecle**
- **Eric and Shelley Rubin**
- **Candie Simpson**
- **Jack and Susan Whitehall**

### Donors $100 & $500

- **Alice Estrada**
- **Jim and Linda Ellington**
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- **Bruce Farr**
- **C. Geoffrey Greene**
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### Donors $50 & $100

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- **Mike and Donna Adams**
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- **Jack Cristiano**
- **Ruth Anderson Coghlassian**
- **Courtney Coyle**
- **Marcus Collier and Angela Kinella**
- **Ron Council**
- **Fred Eckert**
- **Christian Ellington, Jr.**
- **Jim and Lorraine Ellison**
- **Alice Estrada**
- **Bryan Folsbacht and Diana Markel**
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### Financial Snapshot

**2017 Revenue**
- 28% | $324,294 Contributions
- 11% | $122,803 Programs
- 22% | $260,747 Special Events
- 11% | $124,821 Grants

**2017 Expenses**
- 81% | $829,103 Programs
- 11% | $115,660 Gen & Admin
- 8% | $87,176 Fundraising

*Donations and Memberships* 11/1/17 to 10/31/18

- Stephanie Resinger
- Nancy Reynolds
- Tom Regards
- John Richardson
- Karen and Son Ricketts
- Laurie Riggs
- Jane Ritter
- Conrey Robinson
- Craig and Lynne Rockenbach
- Lon Rosenberg
- Susan and Fred Strobel
- Jack Cistriano
- Peter & Sallie Sarnes
- Art and Kathy Savage
- Martha and Barry Scharf
- Broycher
- Dave Schloeder
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- Matthew Schubert
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- Kenneth and Jacqueline Seaman
- Sean Seery
- Frederick Seidell
- Jeff Seppala
- Verne Shern
- Ed Shiffer
- Mike Sherry
- John and Sherrie Kettle
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- Susan and Luke Shingleder
- Jeff Shirat
- Dean and Patricia Slaughter
- Sunny and Alme Smith, Jr
- Lynda Smith
- Richard Snader
- Don Speilman
- Bob and Jenny Kottler
- Jane and Lisa Jan Reid and
- Ann Jackson
- Higginbotham
- Bill and Gail Herald
- Richard Hayward
- Brigid Haragan
- Fred and Anne Hallett
- Robert Hallet
- Cathie Hall
- Warren and Susan Cook
- Thomas Connelly
- Thomas Corboy
- Edward Feininger
- Elaine Caine
- Brett M. C. Culley
- Bill Gussack
- Elizabeth Cusah
- Jeri Dammeyer
- Jennifer Dannick
- David Daubert
- Brett Davis
- Nancy and Scott Davis
- Ralph Decker
- Terry Decker
- John A. Doccuo
- Fred Devenah
- Ginger and Frank Deluca
- David Denirose
- Ernest Derby
- Chip Devine
- Keith DeWinter
- Della Dillon
- James Dillon
- Lisa D’Pinto and Heidi
- Hallock
- Craig Distefano
- Brenda Diaz
- Jim and Margaret Don
- Tom Dave
- Mike Drow
- Art Dusca
- Bill and Donna Dudley
- Michael and Susan Echdart
- Christina Echmiller
- Patricia Empey
- Eric and Balaine Epstein
- Paul Eiker
- Heidi Estraada
- Nick and Cynthia Evangelista
- John Murray and Jill Hansen
- Mary and Theodore Blank
- David Main
- Mary Boettiger
- Paul Cappelletti
- Patrick and Gisele
- Shag Haggis
- John and Lisa Shepherd
- Gene Singleton and Maureen McNernie
- Frank Smolmon
- Stephen Stiepman
- David Stern
- Ban and Janus Swanson
- Jeff Watkins

### 2017 Revenue Breakdown

- 11%
- 82%
- 6%
- 94%
- 51%
- 32%
- 10%
Our success would not be possible without support from our partners

FOUNDATIONS & CIVIC ORGANIZATIONS
Annapolis Rotary Club
Annapolis Yacht Club Foundation
Back Creek Benefits
Eastport-A-Rockin’ Cahouet Family Fund
Chesapeake Bay Trust
Community Foundation of Anne Arundel County
Eastport Civic Association
Four Rivers: Heritage Area
George S. Rich Foundation
Henry A. Jordon Foundation
Jerome & Grace Murray Foundation
Kramer-Schaefer Family Foundation
National Trust for Historic Preservation
Nature Sacred
Norman G. Owens Foundation
Parole Rotary Club
PNC Foundation
Preservation Maryland
Severn Town Club
Sisco Family Fund
St. Andrew’s Social Club
Unity Gardens
Michael and Victoria Wallace Family Foundation
Winifred M. Gordon Foundation

GOVERNMENT GRANTS
Anne Arundel County Local Development Council
Arts Council of Anne Arundel County
City of Annapolis
Maryland Department of Natural Resources
Maryland Heritage Areas Authority
Maryland State Arts Council
National Park Service
State of Maryland

CORPORATE SUPPORT
Annapolis Subaru
Annapolis Electric Boat Rentals
Annapolis Towne Center
Annapolis Yacht Sales
Bayside Auto Group - Nissan
Baywoods Resident Association
BB&T Wealth
Bert Jabins Yacht Yard
Benkovich Orthodontics
BG&E
Boatyard Bar & Grill
Bozzuto
Campari
Cap’n Mike’s Full Moon Adventures
Capital Gazette
Chesapeake BaySavers
Chesapeake Caregivers Inc
ClearShark H2O
Creative Cuisine
Danielle B Photography
Eastport Shopping Center
Eastport Sail Loft
Embrace Homes Loans
Exelon Corporation
Gateway Florist
The Ginger Cove
Hamel Builders
Hammond Wilson
Jay Fleming
Kate Hopkins Real Estate
Katecf Brothers
Koons Annapolis Toyota
Laura Moore Designs
Long Fence
Mackenzie Commercial
Maryland Department of Agriculture
Mike B Photography
MH Media Strategies
Mike’s South River
Northrup Grumman
Port Annapolis
Severn Savings Bank
Sisco Associates
Thompson Creek Windows
Trammel Crow
Whole Foods

PROGRAM PARTNERS
Annapolis Green
Anne Arundel County Visitors Bureau
Anne Arundel County Public Schools
(Office of Environmental Literacy and Outdoor Education)
Back Creek Conservancy
Box of Rain
Baywoods of Annapolis
Chesapeake Bay Foundation

IN-KIND SUPPORT
90+ Cellars
Baltimore Sun Media Group
Blue Point Brewing
Devils Backbone
Fordham Dominion Brewery
Fox 45 WBFF Baltimore
George’s Mixes
Homestead Gardens
HOB Bags
IronMark
Kitchen Encounters
KT Electric
Lab Wine
Landmarks Marketing
Liberty Mountain Resort
Lyon Distilling
Murray McGehrin Group
Spin Sheet/Prop Talk
Tito’s Vodka
Watermark Cruises
Westin Annapolis
What’s Up Magazine
WRNR 103.1

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